



RATA
The Refrigeration & Air Conditioning Trades Association Ltd.

Rata- Newsletter

The Refrigeration and Airconditioning Trade Association LTD.

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15th February 2014

(For Private Circulation Only)

Issue 2

Inside RATA Newsletter

The following contents are being sent with this NEWSLETTER

- 1.Surat / Pune Interactive meeting report
- 2.What's trending on HVAC
- 3.Copies of relevant notes from the economic statistics sourced from Assocham
- 4.New features on website for member benefits.
- 5.A note of safety tips while handling nitrogen cylinders.

Participate in RATA

- ▶ Send us informational material that will help share your knowledge with the rest of the members
- ▶ Be part of the RATA facebook group it has till date over 500 members From around the world
- ▶ Like us at RATAINDIA facebook page and be updated on the activities of RATA.

From the RATA Office

Dear Members,
RATA held its first meeting at Surat with the support of SAREA. A detailed report is attached for your information . For photographs of the event please visit www.rataindia.com

HIGHLIGHTS

- 1.RATA held two interactive meetings in pune and surat and received great response from the local members in hvac trade www.rataindia.com.
2. www.rataindia.com has a new section where all members from our trade can post manpower requirements free of cost.
3. www.rataindia.com now also has a section whereby any member from hvac trade can post special offer to prospective buyers free of cost.
- 4.The Surat Air Conditioning & Refirgeration Engineers Association (SAREA) is now part of the rata family and their details can be found on our website.
- 5.Microsite registrations continue to grow and the current special prices would be available only for the first fifty registrations .Till date we are over 45 registrations.
- 6.All Committee Members contact details are available on the website please do contact them to give your feedbacks to RATA.
- 7.RATA is currently planning a delegation to the CHINA REFRIGERATION 2014 (9th to 11th April 2014). For further details contact RATA office.
- 8.A members EGM is planned on 8th-9th March 2014 to Lonavala, Treasure Island Resort.
- 9.Starting this newsletter , the same is being posted to all members of trade including those who are not members .

The newsletter is sent to all members every month , the same is circulated randomly to non members . to become a RATA member and to advertise with the newsletter please contact the address above .

Newsletter compiled for RATA by Mr Ajit Panicker , with contributions from Mr Jasprit / Mr Mihir & Ms Rinal



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Enquiries / Registrations

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Rata Membership Promotion Events

For the first time over the last few decades we have had our membership promotions nights in Surat and Pune.

Surat

RATA committee members visited Surat on 29th January 2014, for an interactive session with trade members. SAREA our associate association organized a gathering of over 105 trade members from Surat. The SAREA team under the leadership of Mr Iqbal Mirza ensured all the members were present for the meeting. The interactive session during the meeting brought out local issues that were affecting the trade locally and the plans on how we could collaborate with each other for achieving our common goals. SAREA also explained how they have boycotted LG in their local market due to the unfriendly policies of the company to the trade. SAREA committee member details and details of their association are available on www.rataindia.com. The photos of the event can be viewed on the website and the RATA face book page.



एयरकंडीशन्स एसोसिएशन की मीटिंग सम्पन्न

सुरत। एयर कंडीशन्स एसोसिएशन की एक मीटिंग बुधवार को शहर के एक होटल में आयुक्त की गोष्ठी, जिसमें वेस्टर्न रीजन के लगभग एयर कंडीशन्स के प्रतिनिधियों उपस्थित रहे। मुंबई मर्केटिंग के एमएन. सेकेरी (प्रतिनिधि) ने बताया कि पिछले मुंबई निवेश के कारण सभी कंपनियों रिटेलर को लक्ष्यों देने की बजाय बड़े-बड़े बॉयलिंग एवं होल्सर्स के प्रतिनिधियों को प्रोत्साहन को स्थान दे रहे हैं। उर्जाक वेस्टर्न रीजन के सभी रिटेलर कंपनी का 85 वी 80 से 85 प्रतिशत प्रोड्यूसर बिक्री बनाती है और मौल एवं होल्सर्स के साथ



10 से 15 प्रतिशत को बिक्री होती है। उन्होंने कहा कि वेस्टर्न रीजन में रिटेलर व्यवस्था से तकरीबन 50 हजार से अधिक लोग जुड़े हैं, जो कंपनियों के इस रीजनी रीजि में प्रभावित हो रहे हैं। उन्होंने कहा कि असंगठित होने के कारण

रीटेलर को मुकामान उदात्त पत्र रहा है। इस मीटिंग में सभी एरो. के प्रतिनिधियों ने कंपनियों में रिटेलर्स तथा मौल एवं होल्सर्स को एक एक टूट करने की अपील की है। इस मीटिंग में 2 प्रतिनिधियों एण्ड एयर कंडीशन्स ट्रेडर्स

मुंबैमिस्टरन (एय) के अध्यक्ष पारमल सिरोहिक सोल अलेक कर्गेचरिया के अस्ताता ती वृत्त एम. कंडीशनिंग एण्ड रिजलराल इली. एसी. (सम)। यादव मुकल रीजी एण्ड होम अन्वार्सम डॉलर एच. (स्टड), आरुपदन्वर सेना एण्ड सर्विस डॉलर एसी. (आयड), यशोवत एयर कंडीशन्स डॉलर एसी. (साहा) के अलावा दी इंडियन सोसायटी ऑफ इंडीयन रेफ्रिजरेशन एण्ड एयर कंडीशन्स इली. मुल चेंटर (इमर) तथा दी इंडियन सोसायटी ऑफ इंडीयन रेफ्रिजरेशन एण्ड एयर कंडीशन्स इली के प्रतिनिधियों उपस्थित थे।

Coverage in Loktej Newspaper
Dated: 30th January 2014



Pune

RATA committee members visited Pune on 8th February 2014, to meet the trade members from Pune. We are grateful to Mr Anand Joshi who took the lead in organizing the meeting locally on behalf of RATA. With over 75 participants from local Pune trade, the enthusiasm within the local Pune traders to participate and contribute to RATA activities. Over the next few months we look forward to have most of these participants as our RATA members and thereby increasing our strength and representation within the HVAC trade. Pune event photos are available on www.rataindia.com and the RATA face book page.



Copper tubed BEE star rated airconditioners at affordable prices



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Whats Trending on the internet on HVAC ?

Below are a few headlines that is being talked about on the internet , only the headlines is posted for your information should it interest you , internet searches with this topic could get you the relevant details :-

Ecofactor debuts Residential HVAC performance Monitoring Service

EcoFactor, the leader in cloud-based home energy services, formally announced the launch of its HVAC Performance Monitoring (HPM) service after completion of a successful HVAC trial evaluating thousands of homes. EcoFactor discovered that six percent of all households in the trial had HVAC system problems that wasted energy and often compromised comfort as well. Furthermore, 68 percent of consumers who experienced issues were unaware that there was a problem. Many of the issues uncovered by EcoFactor's HPM service would likely have resulted in catastrophic equipment failure possibly costing thousands of dollars to fix if left untreated.

To read more visit :

<http://www.broadwayworld.com/bwwgeeks/article/EcoFactor-Debuts-Residential-HVAC-Performance-Monitoring-Service-20140123>

Johnson Controls And Hitachi Announce Global Air Conditioning Joint Venture

Johnson Controls will obtain a 60% ownership stake in Hitachi Appliances. This is great news for our customers who will benefit from the full range of solutions, equipment and service that Johnson Controls and Hitachi can offer them on a global scale.

To read more visit :-

http://www.johnsoncontrols.com/content/us/en/about/our_company/featured_stories/johnsoncontrols-and-hitachi-announce-global-air-conditioning-jo.html

Stricter energy norms to push up AC, fridge prices by between Rs.3,500 and Rs.5,500

Get set to pay more for new fridge, Acs. Bureau of Energy Efficiency (BEE) said they were hiking prices by up to 10-15% as the new norms call for greater investments to make products that consume less power. BEE gives star ranking to appliances depending on efficiency with one star being least efficient and five-star most efficient.

To read more visit :-

http://articles.economicstimes.indiatimes.com/2014-01-02/news/45799495_1_refrigerator-sales-acprices-refrigerator-prices

ACREX 2014 being held in Delhi from 27th Feb to 1 st March 2014 –Visit RATA stall on Hall No 7 / H15A

ACREX India 2014 Takes a Stand for Eco-friendly Building Services. ACREX India 2014 offers the construction industry the perfect platform to link its various sectors with international partners. The exhibition, which has grown rapidly over the last few years. ACREX India 2014 not only showcases products and developments from the HVAC&R industry but also from allied building services including plumbing and fire safety, and window and façade products.

To read more visit :-

www.rataindia.com



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Market Trends



BSE: The 30 share BSE Sensex decreased by 1.8 per cent and closed at 20,513.9

NSE: Nifty decreased by 1.6 per cent during the week and closed at 6089.5

Dollar: The value of Rupee appreciated by Rs. 0.24 against the US dollar during the week and closed at Rs 62.48 per dollar.

Euro: The value of Rupee appreciated by Rs. 1.22 against the Euro and closed at Rs.84.6 per euro.

Gold: Prices of gold decreased by Rs. 198.52 per 10 grams during the week and closed at Rs. 30004.26 per 10 grams.

Silver: Prices of silver decreased by Rs. 1531.44 during the week and closed at Rs.44728.36 Per kg.

Crude Oil: The prices of crude oil decreased by USD 0.5 per barrel and closed at USD 105.3 per barrel.

Forex Reserves: India's Foreign Exchange reserves increased by USD 0.16 billion to USD 292.24 billion during the week-ended January 24, 2014.

FREE**Features on Website - www.rataindia.com**

Job Opportunities with Rata

RATA website has introduced a job posting section on the website absolutely free for all trade members. This feature is currently available at no cost for members and non members of RATA as long as he is in the HVAC & R trade. The purpose of this section called JOB opportunities is primarily to help personnel and companies in the HVAC trade to connect for their mutual benefit. The section opens from the home page and has two options.

Section 1: Is for people who are looking for jobs in our industry and can post their resume and details and prospective companies can contact them directly.



Section 2: Is for people who are looking for manpower in the company, they can post their requirements for prospective candidates to contact you directly



Its and easy to use, anyone from our trade can post their details on the webpage directly. The RATA office will check on the authenticity of the posting and ensure it's related to our trade and have the same uploaded within three working days. We believe this will help our trade in connecting between companies and people looking for jobs.

Business Opportunities with Rata

Rata membership has always proved to be an asset for all its existing members. The association is extending its support to its members and help them grow. Now Rata will help your Business, by connecting to the other members in the industry directly. The International affiliations will help you fetch overseas contact also and extend your reach.

Looking For Vendor / Supplier / Products / Service

Whether you're looking for vendor/ supplier / products / service, now Rata will help you find and create great relationships with suppliers. Find all types of suppliers including manufactures, vendors, distributors, service providers and more. It's completely free, just type in your requirements and click the submit button and let the suppliers contact you directly and for free.

Post Your Offer to find global buyers for your products and services and to reach out to millions of buyers, across the world. Post Your Offer section, where in you can post your product with the offer listing along with quantity, specifications etc. this will help you to get you business globally and interested buyers to contact you directly.

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Handling Nitrogen Gas Cylinders

A Safety Information

This communication is aimed to highlight the Safety aspects of usage and handling of Nitrogen (N₂) gas while pressure testing. We have been emphasizing through various trainings & Communications the hazards on handling compressed gasses in the field – key aspects are as follows:

While pressure testing, always use Nitrogen Pressure Regulators. Regulators come in various pressure categories. Use the appropriate ones. 20 Bar (290 PSIG) Used for pressure testing R-22 & R-134a Systems. 40 Bar (580 PSIG) Use for pressure testing R-410 systems.



ALWAYS make doubly sure that the gas you are using for pressure testing is Nitrogen(N₂) and NOT Oxygen(O₂) by:

Verifying the Label on the cylinder that clearly mentions about the content of the cylinder. If there is no Label – look for the embossing on the cylinder.

Do not accept any cylinder in the absence of Label or Embossing - during one of the Safety Audits, we found N₂ in the cylinder embossed as O₂ though the color coding was that of N₂

Never use damaged hoses for connecting the cylinder with the system



Always store cylinders upright and restrain them properly so that they don't fall over

Never accept any compressed gas Cylinder, be it, N₂, O₂ or Refrigerant without the protective cap



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